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\*Corresponding author : Ali Jadidi

School of Nursing, Arak University of Medical Sciences, Arak, Iran

Tel: +98 9196657837

E-mail: [jadidi.ali83@yahoo.com](mailto:jadidi.ali83@yahoo.com)

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## Education based on the health belief model to improve the level of physical activity

Masoud Khodaveisi<sup>1</sup> / Bahman Azizpour<sup>1</sup> /  
Ali Jadidi<sup>2\*</sup> / Younes Mohammadi<sup>3</sup>

1. Chronic Disease (Home Care) Research Center, Hamadan University of Medical Sciences, Hamadan, Iran

2. School of Nursing, Arak University of Medical Sciences, Arak, Iran

3. Department of Epidemiology, Hamadan University of Medical Sciences, Hamadan, Iran

**[Purpose]** This study aimed to investigate the effect of education based on the health belief model on the physical activity of the staff of the University of Medical Sciences.

**[Methods]** This semi-experimental study was conducted on 130 university staff aged 25–50 years from the Hamadan University of Medical Sciences. Inclusion criteria were having at least 1 year of work experience, lack of acute and chronic physical and mental illnesses, and not using drugs that affect physical activity. The samples were randomly divided into two groups. The experimental group received three training sessions based on the health belief model. Before and 2 months after training, the control and experimental groups were evaluated via the following questionnaires: (1) demographic information questionnaire, (2) Health Belief Model Questionnaire, and (3) International Physical Activity Questionnaire. Finally, data were analyzed statistically.

**[Results]** The training process resulted in a significant increase in the mean scores of the health belief model constructs in the experimental group, but changes in the control group were not significant. Self-efficacy was the strongest predictor of physical activity.

**[Conclusion]** The health belief model is a useful model for improving individuals' understanding of the benefits of physical activity.

**[Keywords]** Health belief model, exercise, health education

**[Abbreviations]** HBM, health belief model; IPAQ, International Physical Activity Questionnaire; CVI, content validity index; CVR, content validity ratio; SPSS, Statistical Package for the Social Sciences

## INTRODUCTION

Physical activity is any movement produced following skeletal muscle contraction, which increases energy consumption relative to the basal state<sup>1</sup>. One criterion for a healthy community in 2020 is an increase in the percentage of moderate to intense regular physical activity to at least 50% and promoting physical activity. In addition, physical activity is a useful way to prevent chronic diseases and a cost-effective way to promote community health<sup>2</sup>.

Physical movement is one of the most important behaviors that can affect the occurrence of diseases. Physical inactivity increases the risk of breast and colon cancers, hypertension, lipid disorders, osteoporosis, depression, and anxiety<sup>3</sup>. Unhealthy eating, smoking, and physical inactivity are risk factors for chronic diseases. Removing these risk factors can prevent 2%–80% of heart diseases and type 2 diabetes and up to 40% of cancers. Exercise and physical activity have 60 different benefits<sup>4</sup>. Regular physical activity strengthens the immune system and can have positive psychological effects by reducing anxiety and depression and promoting confidence. Physical activity also has special economic benefits in terms of lowering the cost of medical care, increasing productivity, and improving the social environment<sup>5</sup>.

Despite the importance of adequate and regular physical activity, sedentary lifestyle is prevalent globally. According to worldwide statistics, >60% of adults do not have the amount of physical activity necessary for health<sup>6</sup>. The prevalence of inactivity in the Iranian population aged 15–60 years was 58.8% in men, 76.3% in women, and 67.5% in both sexes. According to World Health Organization reports, >2.3% of annual deaths are due to insufficient physical activity<sup>7</sup>.

Managers and employees are at high risk of inactivity and various diseases resulting from the uniformity of their work. Overweight and obesity are common and problematic side effects of desk jobs, and ignoring it will increase the susceptibility to various diseases. Therefore, educating people rightly and informing them are key to a healthy life<sup>8</sup>. Health education encourages and empowers people to adopt and practice

voluntary health behaviors to promote and improve their health. Health education programs should be based on scientific models and theories so that the target group has more control over their health. One of the most important steps in educational planning is selecting a model based on the conditions and alignment of the model with the purpose of education<sup>9</sup>. The health belief model (HBM) is one of the oldest and most practical models that explains and predicts health behaviors based on individual beliefs<sup>10</sup>. It is a comprehensive model that is more involved in disease prevention. According to this model, personal motivation to perform a health behavior relates to personal perceptions, modulating behaviors, and the likelihood of doing the behavior<sup>11</sup>. Since the efficacy of this model has not been evaluated by the staff, this study aimed to evaluate the effect of HBM-based education on the physical activity of the staff of Hamadan University of Medical Sciences.

## METHODS

This semi-experimental study (pretest, posttest) was carried out on 130 teaching staff at Hamadan University of Medical Sciences from February 2018 to February 2019. The inclusion criteria of the study were as follows: (1) have at least 1 year of work experience, (2) lack of acute and chronic physical and mental illnesses, (3) aged 25–50 years, (4) not using drugs that affect physical activity, (5) have sufficient opportunity to participate in the educational course, and (6) no previous experience of training related to the subject of the present study during the past year. Those who were absent for more than one training session and those who were not satisfied with the study were excluded. People who missed more than one training session and those who did not consent to participate in the study were excluded. The samples were selected using a convenience sampling method from different faculties. Samples were divided into experimental and control groups using a block randomization method with a block size of 4. Values of  $\sigma_1^2 = 0.55$ ,  $\sigma_2^2 = 0.6$ , and  $d$  were extracted from the Rejali and Mostajeran study for sample size calculation. The minimum required number of samples in each group was calculated as 65 people by considering a 5% confidence interval, 90% test power, and 10% probability of sample loss.

$$n = \frac{(Z_{1-\frac{\alpha}{2}} + Z_{1-\beta})^2 (\sigma_1^2 + \sigma_2^2)}{(\mu_2 - \mu_1)^2}$$

Data were collected using a three-part tool: (1) demographic information questionnaire, (2) HBM Questionnaire, and (3) International Physical Activity Questionnaire (IPAQ). The demographic information questionnaire included questions about age, sex, marital status, education level, family income level, tobacco use, transportation to work, professional sports location, height, weight, and body mass index. The HBM Questionnaire consisted of 47

questions with six major constructs: (1) perceived susceptibility (6 questions), (2) perceived severity (6 questions), (3) perceived benefits (11 questions), (4) perceived barriers (8 questions), (5) perceived self-efficacy (6 questions), and (6) cues to action (6 questions). The questions were answered on a five-choice Likert scale (ranging from very high to very low). In all questions (with the exception of perceived barriers), very high responses were given a score of 5, and a very low response was given a score of 1. In perceived barriers questions, very high response was given a score of 1, and very low response was given a score of 5.

The HBM Questionnaire was given to 10 science committee members of nursing and midwifery faculty with sufficient expertise and experience to assess the validity of the questionnaire (content validity index [CVI], content validity index [CVR]). After the validity assessment, questions with CVI and CVR less than the limit were corrected, modified, or removed. The reliability of the questionnaire in a pilot study of 10 university staff was calculated using Cronbach's alpha. Cronbach's alpha for the entire questionnaire was 0.767. Cronbach's alpha values for the dimensions of perceived susceptibility, perceived severity, perceived benefits, perceived barriers, perceived self-efficacy, and practice guidelines were 0.810, 0.752, 0.742, 0.779, 0.704, and 0.924, respectively.

The IPAQ measures an individual's overall physical activity over the past 7 days in terms of vigorous, moderate, walking, and sitting activities. The validity and reliability of the IPAQ have been assessed and confirmed in previous studies<sup>12</sup>. For example, Tomioka et al.'s study showed that the CVR was 0.76, and the CVI was 0.71. The reliability of this questionnaire, which is measured by Cronbach's alpha, was 0.73<sup>13</sup>. In our study, only activities that were continuous for at least 10 min were considered. The total metabolic equivalent of task (MET) was used to measure the physical activity level. For this purpose, the minutes of daily vigorous, moderate, walking, and sitting activities were multiplied by the number of active days. Finally, the resulting value was multiplied by the MET level for each activity. MET levels for vigorous, moderate, walking, and sitting activities were 8, 4, 3.5, and 0, respectively. The total MET was calculated using the following formula:

$$\text{Total MET} = \frac{\text{minutes}}{\text{week}}$$

$$= \text{Walk}(\text{METs} \times \text{min} \times \text{days}) + \text{Mod}(\text{METs} \times \text{min} \times \text{days}) + \text{Vig}(\text{METs} \times \text{min} \times \text{days})$$

After providing the necessary explanations to the participants, the questionnaires were distributed among the experimental and control groups, and they were given enough time to respond to the questions. After the pretest phase, a training course based on the HBM was implemented for the experimental group. The experimental group was divided into six groups of 11 each, and three training sessions were held for each group. The training sessions were conducted

by the first author (PhD in nursing). The duration of each training session was 90 min with a 10-min interlude. The training session was held weekly. In the last training session, an educational booklet was provided to the intervention group. The booklet content was approved by several science committee members of the faculty of nursing and midwifery. Two months after the last training session, a posttest was performed by redistributing the questionnaires.

Data were analyzed using SPSS software (version 22). The mean and standard deviation were used for quantitative data description, and frequency and percentage were used for quantitative data description. Data analysis was performed using chi-square, paired *t*-test, Wilcoxon signed-rank test, independent *t*-test, Mann–Whitney *U* test, and simple linear regression. The Kolmogorov–Smirnov test was used to check the normality of the quantitative data distribution. The significance level was set at  $P < 0.05$ .

Prior to starting the study, all participants received written informed consent and were assured that all their information would remain confidential. People were given the option to withdraw at any stage of the study. The questionnaires were anonymous. The researcher pledged that the results of this research would not be reported individually. The control group was also given a prepared educational booklet at the end of the study. This study was approved by the research ethics committee of Hamadan University of Medical

Sciences (approval code: IR.UMSHA.REC.1396.815).

## RESULTS

The subjects included 56 men (43.08%) and 74 women (56.92%) with a mean age of  $39.93 \pm 8.74$  years. The results of statistical tests (Tables 1 and 2) showed no significant differences between the experimental and control groups in terms of demographic variables ( $P > 0.05$ ).

Perceived susceptibility, perceived severity, perceived benefits, perceived barriers, perceived self-efficacy, and cues to action were compared between the control and experimental groups before and after the educational intervention (Table 3). The results of the statistical tests revealed no significant difference between the two groups in terms of HBM constructs before training ( $P > 0.05$ ). However, after training, all HBM constructs in the intervention group were significantly greater than those in the control group ( $P < 0.05$ ). The HBM constructs in the control group did not change significantly after training ( $P > 0.05$ ). However, all HBM constructs in the intervention group were significantly increased compared to that before training ( $P < 0.01$ ).

Table 4 compares the physical activity of the staff between the experimental and control groups before and after training. Results of statistical tests showed no significant

**Table 1.** Comparison of qualitative demographic variables between the control and intervention groups.

Variables	Groups Frequency (%)		Chi-square test results	
	Control	Experimental		
Sex	Male	27 (41.5)	29 (44.6)	$P = 0.733$
	Female	38 (58.5)	36 (55.4)	
Education level	Under the diploma	0 (0/0)	0 (0.0)	$P = 0.715$
	Diploma	16 (24.6)	18 (27.7)	
	Associate degree	11 (16.9)	10 (15.4)	
	Undergraduate	18 (27.7)	21 (32.3)	
	Master's degree	20 (30.8)	15 (23.1)	
Marital status	Doctorate	0 (0.0)	1 (1.5)	$P = 0.528$
	Single	12 (18.5)	10 (15.4)	
	Married	52 (80.0)	54 (83.1)	
	Divorced	0 (0.0)	1 (1.5)	
Family income level	Deceased partner	1 (1.5)	0 (0/0)	$P = 0.513$
	<10 million rials	0 (0.0)	1 (1.5)	
	10–20 million rials	29 (44.6)	30 (46.2)	
	>20 million rials	22 (33.8)	25 (38.5)	
Tobacco using	Unwillingness to respond	14 (21.5)	9 (13.8)	$P = 0.093$
	Cigarette	3 (4.6)	1 (1.5)	
	Hookah	4 (6.2)	0 (0/0)	
	Others	1 (1.5)	0 (0/0)	
Transportation to work	None	57 (87.7)	64 (98.5)	$P = 0.823$
	Private vehicles	40 (61.5)	38 (58.5)	
	Public transportation	14 (21.5)	17 (26.2)	
Professional sports history	None	11 (16.9)	10 (15.4)	$P = 0.287$
	Yes	31 (47.7)	24 (36.9)	
Living location	No	34 (52.3)	41 (63.1)	$P = 0.716$
	City	51 (78.5)	53 (81.5)	
	Village	2 (3.1)	3 (4.6)	
	The surrounding settlements	12 (18.5)	9 (13.8)	

**Table 2.** Comparison of quantitative demographic variables between the control and intervention groups.

Variables	Groups Mean $\pm$ standard deviation		Statistical test results
	Control	Experimental	
Age (year)	40.72 $\pm$ 9.36	39.14 $\pm$ 8.06	Mann–Whitney U P = 0.303
Height (cm)	169.98 $\pm$ 7.14	168.35 $\pm$ 7.56	Mann–Whitney U P = 0.231
Weight (kg)	74.03 $\pm$ 11.12	70.92 $\pm$ 74.03	Independent samples T P = 0.101
BMI (kg/m <sup>2</sup> )	25.61 $\pm$ 3.52	24.97 $\pm$ 3.02	Independent samples T P = 0.303

**Table 3.** Comparison of dimensions of the health belief model between the control and intervention groups before and after training.

Groups	Before training	After training	Statistical test results
<b>Perceived susceptibility</b> Mean $\pm$ standard deviation			
Control	17.78 $\pm$ 5.10	18.33 $\pm$ 4.72	**P = 0.645
Experimental	17.43 $\pm$ 4.59	22.43 $\pm$ 3.53	**P < 0.001
Statistical test results	**P = 0.772	**P < 0.001	
<b>Perceived severity</b> Mean $\pm$ standard deviation			
Control	19.47 $\pm$ 5.22	19.93 $\pm$ 5.07	**P = 0.620
Experimental	19.87 $\pm$ 4.91	22.26 $\pm$ 4.33	**P = 0.008
Statistical test results	**P = 0.654	*P = 0.007	
<b>Perceived benefits</b> Mean $\pm$ standard deviation			
Control	42.44 $\pm$ 8.02	41.87 $\pm$ 7.73	**P = 0.472
Experimental	43.92 $\pm$ 8.93	48.64 $\pm$ 5.27	**P < 0.001
Statistical test results	**P = 0.083	**P < 0.001	
<b>Perceived barriers</b> Mean $\pm$ standard deviation			
Control	29.49 $\pm$ 7.15	29.09 $\pm$ 5.99	+P = 0.732
Experimental	27.66 $\pm$ 6.02	31.64 $\pm$ 7.00	+P = 0.002
Statistical test results	*P = 0.117	*P = 0.027	
<b>Perceived self-efficacy</b> Mean $\pm$ standard deviation			
Control	28.64 $\pm$ 9.37	29.01 $\pm$ 8.20	**P = 0.935
Experimental	36.26 $\pm$ 7.12	28.29 $\pm$ 6.65	**P < 0.001
Statistical test results	*P = 0.685	**P < 0.001	
<b>Cues to action</b> Mean $\pm$ standard deviation			
Control	17.67 $\pm$ 4.43	19.04 $\pm$ 4.95	**P = 0.080
Experimental	18.13 $\pm$ 4.96	21.49 $\pm$ 3.65	**P < 0.001
Statistical test results	**P = 0.299	*P < 0.000	

\* Paired samples t-test, \*\* Wilcoxon signed-rank test, \* independent samples t-test, \*\*Mann–Whitney U-test.

**Table 4.** Comparison of physical activity between the control and intervention groups before and after training.

Groups	Physical activity Mean $\pm$ standard deviation		Statistical test results
	Before training	After training	
Control	3,648.30 $\pm$ 4,760.72	3,625.69 $\pm$ 3,941.87	P = 0.977
Experimental	2,679.47 $\pm$ 2,995.59	3,943.15 $\pm$ 5,567.34	P = 0.333
Statistical test results	P = 0.172	P = 0.297	

**Table 5.** Prediction of physical activity using health belief model constructs.

Independent variables	Unstandardized coefficients		Standardized coefficients	t	P-value
	B	Standard error	Beta		
Constant	-805.37	3,249.56	-	-0.24	0.805
Perceived Susceptibility	-0.55	104.74	-0.54	-0.53	0.594
Perceived severity	119.80	90.96	0.12	1.31	0.190
Perceived benefits	-53.15	70.95	-0.08	-0.74	0.455
Perceived barriers	-119.21	67.96	0.16	1.75	0.082
Perceived self-efficacy	-170.37	68.13	0.30	2.50	0.014
Cues to action	-182.38	115.25	-0.17	-1.58	0.116

difference between the two groups in terms of physical activity before and after the training intervention ( $P > 0.05$ ). Moreover, physical activity of the control and experimental groups did not change significantly after training ( $P > 0.05$ ).

In Table 5, physical activity is predicted through linear regression based on its relationship with other HBM major components, with  $P < 0.05$  ( $P = 0.049$ ) and  $R^2 = 0.310$ , indicating that this model is a good predictor of physical activity. According to this model, only the self-efficacy variable is a good predictor of physical activity ( $P < 0.05$ ).

## DISCUSSION

In this study, the effect of HBM-based education on the physical activity of university staff was evaluated. The two groups were matched for all demographic variables. Therefore, the observed differences in outcome variables can be attributed to the direct effect of education. The findings of this study showed an increase in the level of perceived susceptibility in the experimental group, unlike that in the control group, after the training course. The improvement of perceived susceptibility in the experimental group means that the experimental group felt more at risk of disease than that in the control group after training. This can be attributed to increased staff information on susceptibility to diseases. However, our study did not measure the awareness level of staff before and after the educational intervention, which is consistent with the findings of Malak et al.<sup>14</sup>, Abood et al.<sup>15</sup>, and Amodeo et al.<sup>16</sup>. According to a study by Muluaem et al., higher perceived susceptibility is associated with a higher likelihood of preventive behavior<sup>17</sup>.

In the present study, training significantly increased the mean scores of perceived severity in the experimental group, but the perceived severity scores of the control group did not change significantly. These findings indicate that the experimental group had a greater understanding of the inactivity consequences than that in the control group. This finding is in line with those of other studies<sup>18-21</sup>. People's risk assessment is the central axis of the HBM, so perceived severity should be considered a weak shaper of behavior<sup>23</sup>. Based on Orji et al.'s study, individual perception of disease

severity and its consequences and complications is one of the key components of an HBM that is effective in adopting preventive behaviors<sup>23</sup>.

In the present study, perceived benefits and barriers scores showed a significant increase in the experimental group after training, whereas in the control group, it did not change significantly. The study results of Romano et al. and Orji et al.<sup>21,23</sup> are consistent with the findings of the present study. The increased perceived benefits score in our study can be attributed to the strong emphasis on physical activity, its physical and psychological benefits, and the role of exercise in disease prevention in part of the educational course. In other words, individual perceptions of benefits pave the way for action<sup>24</sup>. Abood et al. showed that the HBM effectively increased the perceived benefits score in the experimental group, but failed to reduce the perceived barriers score, possibly due to reduced follow-up and people returning to their previous lifestyle<sup>15</sup>. Mardani Hamuleh et al., in their study, stated that perceived barriers are the most important component of the HBM, and behavior is less likely to occur if perceived barriers prevail over perceived benefits<sup>25</sup>.

The findings of our study showed a significant increase in self-efficacy in the experimental group after training, but this change was not observed in the control group. Additionally, self-efficacy was identified as the most important predictor of physical activity in our study. In Moschny et al., self-efficacy served as a predictor of physical activity behavior in older adults<sup>26</sup>. In addition, Abood et al. and Shin et al. considered self-efficacy as an important factor in physical activity<sup>15,27</sup>. It seems that people's belief that they are able to correctly perform health behaviors can be effective in promoting self-efficacy in the community. People's confidence in their ability to perform health behaviors results in that behavior. Our results are consistent with Hakanen and Roodts study<sup>28</sup>.

In our study, the mean score of cues to action in the experimental group increased significantly after training compared to that pre-training, whereas no significant change was observed in the control group. This finding is in line with the results of Gristwood et al. and Kim et al.<sup>20,29</sup>. It is noteworthy that the mean score of cues to action in the

control group also increased. Although this change was not significant, it was slightly different from the significant level ( $P = 0.08$ ). It seems that some members of the control group have been able to upgrade their practice score through the media and other sources during this time.

In the present study, training improved the physical activity performance of the experimental group. However, this increase was not significant, which may be due to the high dispersion of data. The level of physical activity in the control group slightly decreased. However, in this study, a self-report method was used to measure the physical activity of staff, which seems to be associated with some errors. This finding was observed in similar studies, such as those by James et al.<sup>7</sup> and Min and Oh<sup>11</sup>. Therefore, the level of physical activity of individuals can be improved by providing them with the necessary training.

The limitations of this study include a short follow-up time, difficulty in measuring physical activity due to the use of self-report methods, and lack of evaluation of participants' awareness.

The training-based HBM model led to an improvement in the scores of perceived susceptibility, perceived severity, perceived benefits, perceived barriers, perceived self-efficacy, cues to action, and physical activity levels among the staff of Hamadan University of Medical Sciences. Self-efficacy constructs were also identified as strong predictors of physical activity. It is suggested that long-term follow-up should be performed in future studies. In addition, a method is used to measure the physical activity levels with more reliability. It is also recommended to use more sample volumes in future studies. Comparative studies are also recommended to compare the efficacy of the HBM with other models in increasing physical activity.

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